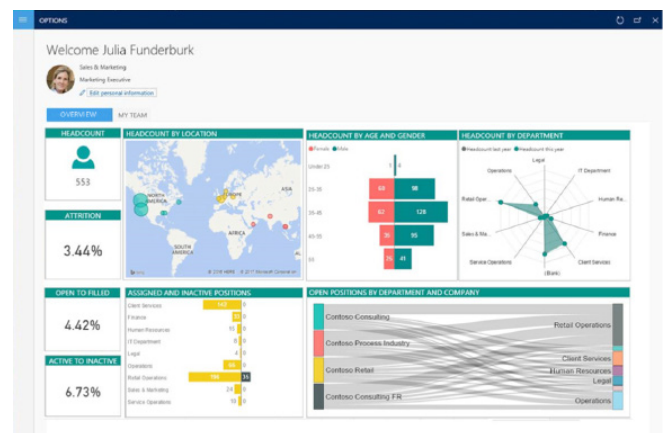


Accelerate business growth with Microsoft Dynamics 365 for Finance and Operations, Enterprise Edition

Microsoft Dynamics 365

Going global or streamlining your domestic operations can be challenging without the correct resources in place. **Dynamics 365** is a single platform from *Microsoft* that combines ERP and CRM functionality bringing together your business apps (sales, customer service, field service, operations, marketing, project service automation and finance) helping you run your business in a unified and intuitive way, improving employee productivity and driving customer satisfaction.

Going global for an enterprise has many benefits; reducing the risk of relying on a single domestic market (and any resulting fluctuations), lengthening the lifecycle of products and services, taking advantage of currency strengths in other markets, a wider workforce pool, and the opportunity to expand into a new market with proven offerings.



Microsoft Dynamics 365 for Finance and Operations, Enterprise Edition

Microsoft Dynamics 365 for Finance and Operations, Enterprise Edition simplifies and accelerates business process changes delivering visibility across connected distribution, customer service, sales, and marketing systems so you can innovate your products and processes to meet rising expectations.

Microsoft Dynamics 365 for Finance and Operations, Enterprise Edition aims to support an end-to-end process, from headquarters, to the supply chain, and mobile workers:

What's top of mind for supply chain operators?



Delivering consistent customer experiences



Promoting collaboration across departments to streamline productivity



Macro factors affecting financial performance and investment opportunities

Warehousing

Automate your warehouse processes to reduce operational costs. With **Microsoft Dynamics 365 for Finance and Operations, Enterprise Edition**, your warehouse managers can better control their put-away, quality-control, and picking operations. With a flexible workflow engine, they can rapidly respond to changing business needs. Connected operations allow you to:

- > Simplify production floor management
- > Accelerate product introductions
- > Offer flexibility in delivery alternatives
- > Merchandise effectively



Transportation

Get global transportation-planning and freight reconciliation. For manufacturing, distribution, and retail companies, this helps you provide the right customer experience at the right price. And business and IT leaders gain visibility and control with a user-configurable rating structure.

- > Move products smoothly from procurement to sale

Budget planning

Make budgeting easier by giving your budget managers easy-to-use tools. A wizard helps them create budget plan worksheet templates for **Microsoft Excel**. At review and approval time, they automatically route their budget plans with worksheets, justifications, and attachments.

POS system

- > Give your sales associates what they need to provide personalised customer service
- > Real-time inventory lookup, back-office capabilities, and consolidated purchase data—for the right information at the right time

Demand forecasting

Create more accurate demand forecasts to improve your products' availability and minimise your inventory costs. The tool uses **Microsoft SQL Server** forecasting algorithms, **Microsoft Excel** visualisations, and **Dynamics 365 for Finance and Operations, Enterprise Edition** models—for forecasts you can count on.

BI Reporting and Finance

Microsoft Dynamics 365 for Finance and Operations, Enterprise Edition provides the relevant information you need to deliver strategic, data-driven insights to key departments. High level and detailed insights enable CFOs and operational workers to make key decisions on handling assets such as choosing depreciation models, retirement, future investments and more:

- > Track performance by building rich visualisations to highlight performance from multiple companies in a common currency
- > Pick up on customer patterns, discover hidden sources of cash and identify your most profitable customers
- > Budget and predict trends with the vast amount of data collected through the expense management features. Keep up to date on statuses, discover bottlenecks and more
- > Track vendor performance and future purchasing requirements to get better deals and find large payments to decide on negotiating for early settlement bonuses

Warehouse operations produce a vast amount of data that can give insights, improve efficiency and lower cost

- > Gain immediate financial insights
- > Drive corporate strategy and growth
- > Decrease debt through efficient collection management

Sales

Give your salespeople the product and customer information they need to provide immediate, personalised service—across social media, mobile sites, stores, and other touch points. Provide better shopping experiences with integrated e-commerce and social media capabilities. Build campaigns and engage your customers through their preferred social media channels —*Facebook, Twitter* etc.

Mobility

Get a live view of all your numbers and data analytics from **Dynamics 365 for Finance and Operations, Enterprise Edition** on almost any device, at any time.

Since being founded in 1989, Prodware has developed, deployed, integrated and hosted IT solutions for businesses.

An international leader and the largest Microsoft Dynamics partner in the EMEA region, Prodware has 1,275 employees and 19,000 clients, with Prodware offices in 15 countries.

With experience in both the SMB and Enterprise sectors and a Microsoft Tier 1 Cloud Solution Provider, Prodware can help you with your initial Dynamics 365 deployment, easy billing and ongoing application support.

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