

€ project quotation accelerator

Add flexibility in your project quote process and reduce admin when bringing quotation elements together in your Dynamics 365 system.

Microsoft | Dynamics 365

If you are responsible for project management and sales processes in your business, you may recognize these challenges

“The integration and subsequent transfer of project quotation information from the sales agreements and project modules is manually carried out in my Dynamics system, but it takes too long.”

“Users are switching between screens in order to continue the quote process because it is created in the sales price; but for services (hours, expenses), prices are set up in the Project module. Items are retrieved from sales trade agreements.”

“Our customers expect a personalized quote according to our agreements. So, we want to be able to easily set a total discount (quotation footer) or line discount.”

Why choose Prodware to support your project management needs in Dynamics 365 Finance & Operations?

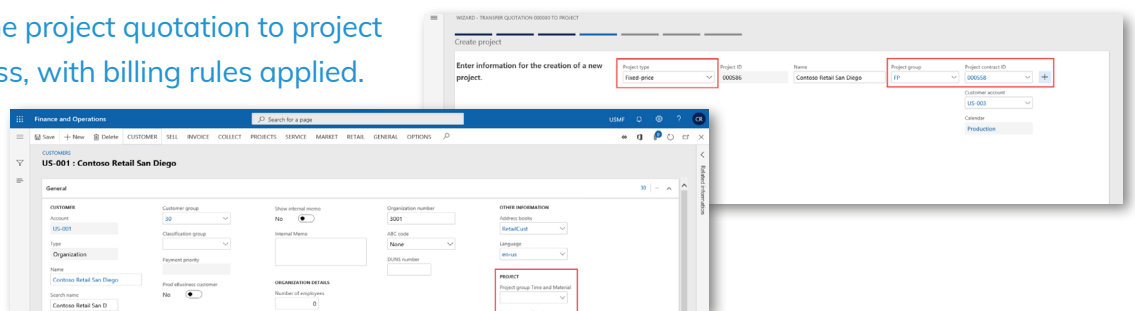
As a Microsoft partner, Prodware has developed and implemented Dynamics 365 and AX projects across Europe.

Our experienced R&D team work closely with our clients to develop additional functionalities that suit their project management and process needs to boost efficiency and productivity.

€ The Project Quotation accelerator helps by boosting standard Microsoft Dynamics 365 Finance and Operations functionality:

- Allows a price calculation based on cost price or purchase price, with the application of a margin
- Calculates turnover in project quotation, with a view of quote amount, total cost, margin amount and percentage
- Because discounts are specific to projects, it allows you to set discounts by line and by project
- Allows you to set project quotes with a fixed profit percentage or co-efficient

Automating the project quotation to project transfer process, with billing rules applied.



Speak to Prodware about getting your Microsoft Dynamics 365 Finance and Operations system fully aligned with your own project commercial management needs.



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