



## Simplify and align vendor sales tender processes in your Dynamics system.



If you are responsible for ensuring commercial success in your organization, you will recognize these issues:

“Our commercial team find that the administrative burden of preparing and issuing multiple tender responses can be too heavy, especially with repetitive tasks across them which impacts on productivity.”

“We often have to change the terms and conditions with each proposal we send in response to tender requests, depending on the customer or product in question. This takes time and can be prone to error.”

“We are drowning in documents and paperwork when we are responding to tenders. Management cannot easily see how we are progressing and what are the next steps in order to be competitive and on time.”

### Why choose Prodware to support your commercial process needs in Microsoft Dynamics 365 Business Central?

As a Microsoft partner, Prodware has developed and implemented Microsoft Dynamics projects across Europe.

Our experienced R&D team work closely with our clients to develop additional functionalities that help boost internal sales productivity and accuracy, providing excellent customer experiences.



### The Supplier Tender Management accelerator helps by additional functionality within Dynamics 365 Business Central:

- Allows users to create generic tenders, linked to sales quotes, sales orders or jobs
- Users can create multiple purchase quotes under the same tender to find preferential rates from suppliers
- Creation of purchase quotations by batch
- Automatically creates orders for Won tenders
- Managers can easily view tender statuses
- Users can manage terms and conditions in documents more easily and accurately

Speak to Prodware about getting your Dynamics system fully aligned with your own sales management needs.



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