sales kits accelerator

Speed up sales order entry and connect your stock and commercial team, to deliver optimal customer experiences

Microsoft | Dynamics 365
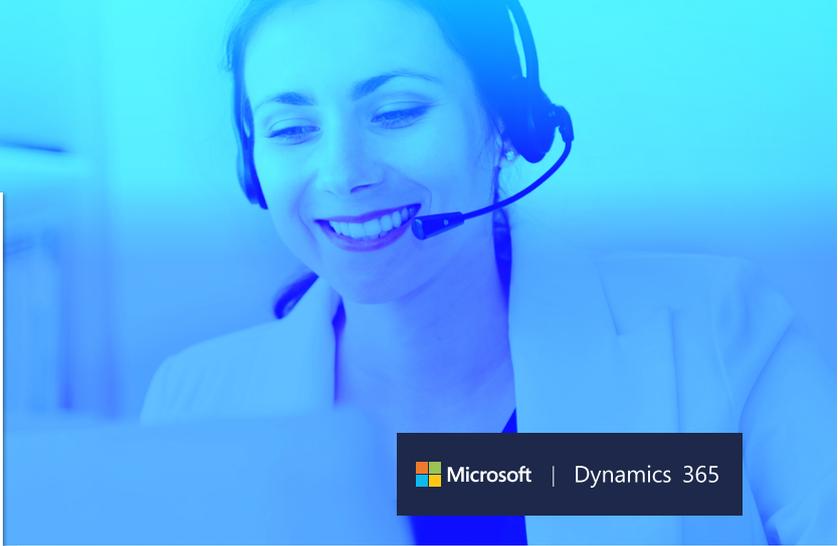
If you are responsible for the integration between stock and sales, you will recognize these issues:

"When taking orders, I am often not aware of current stock-levels, which results in possible delays in order preparation."

"We need to optimize the connections between our sales team and the warehouse in order to provide a better customer service."

"It would be more efficient to create detailed picking lists at the time of order entry, rather than double admin by the sales team and warehouse."

Why choose Prodware to support your business process needs in Microsoft Dynamics 365 Finance and Operations?

As a Microsoft partner, Prodware has developed and implemented Dynamics 365 F&O and AX projects across Europe.

Our experienced R&D team work closely with our clients to develop additional functionalities that suit their requirements to better connect stock, procurement and sales processes.

The Sales Kits accelerator for Dynamics 365 Finance and Operations helps by:

- Works with BOM assemblies and product lines in Dynamics – it allows the user to prepare the "kit" at the point of order and take the components out of stock immediately

- Sales administrators can manage the sales order with the item kit (qty, trade agreement…), at the same time the "kit" can be added directly into the customer's order

- Automatically updates the sales order item kit in components and updates the warehouse stock

- Automatically indicates the component, not the product to pick; while the user creates the picking list directly for the warehouse

When the user creates the picking list, the system automatically indicates the component to pick and not the end-product.
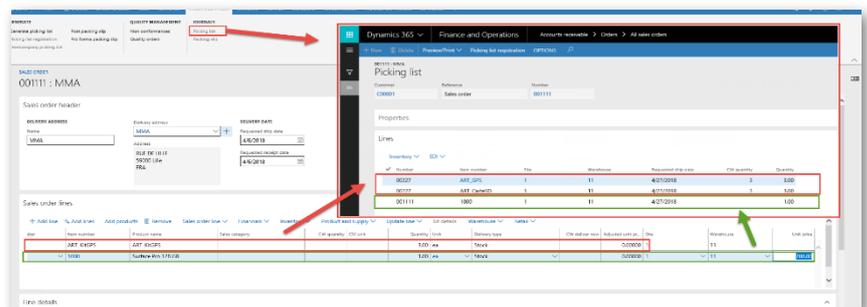
Speak to Prodware about getting your Microsoft Dynamics system fully compliant with your sales and inventory needs.

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