



## subscription management accelerator

The flexibility you need in your financial processes to manage service-led models of regular payments and deferred revenues

If your organization offers your customers products and services that can be paid for on a regular and ongoing basis, these financial management challenges will be familiar:

“We need to be able to adapt the payment periods of the services we offer, whether it is monthly, quarterly, half-yearly or annual. Sometimes throughout the course of a service contract.”

“We need to be able to view the status of current subscriptions-based contracts to see values of outstanding amounts and deferred revenues to understand our financial position.”

“We would like to be able to provide our customers with their billing plan quickly and easily.”

### Why choose the Subscription Management accelerator?

Subscription Management boosts standard Microsoft Dynamics 365 Business Central functionality by:

- Allows users to define amounts and frequency of payments connected to a service or product
- Creates a billing plan with amount calculations. From this billing plan, invoices can be created and posted
- Generates deferred and unbilled revenues as a recurring process
- Allows users to adapt subscriptions through the course of the service provision
- Printing and the viewing of subscription reports and billing plans
- Ready to use and to adapt, Power BI Templates with subscription management data allow you create your own dashboards to analyze key metrics such as MRR, ARR, Churn rate, etc.



#### Adapt to modern customer needs

Increasingly, commercial models are shifting to a service-led approach, with organizations meeting modern customer demand of low-risk subscription-based relationships.



#### Increased flexibility in how you do business

Because you can adapt and define payment terms, amounts and periods; you can use Business Central the way you do business!



#### Boost your finance team productivity

Shorten the time it takes to calculate, manage and view key financial information for your business and for your customers.

Speak to Prodware about getting your Dynamics system fully aligned with your own service contract financial requirements to align with customer expectations.



Head Office: 45, quai de la Seine - 75019 Paris  
+33 979 999 799 | [www.prodwaregroup.com](http://www.prodwaregroup.com) | [letsinnovate@prodwaregroup.com](mailto:letsinnovate@prodwaregroup.com)

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