



Boost productivity and achieve greater flexibility when setting up commercial terms with customers and suppliers

If you are responsible for trading processes in your business, you may recognize these challenges:

“We deal with a large volume of trade agreements for customers and suppliers, so need to improve our productivity when setting these up.”

“With complex trade agreements that affect multiple organizations or products, we need to carry out sales analysis to understand the impact.”

“We would like to quickly set promotions, free items etc that depend on specific products, groups or customers – even with limited time periods to automatically close off agreements.”

Why choose Prodware to support your commercial process needs in Dynamics 365 Finance and Supply Chain Management?

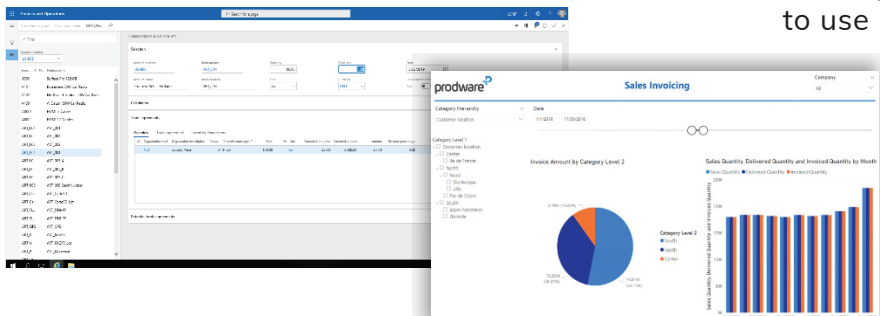
As a Microsoft partner, Prodware has developed and implemented Dynamics 365 and AX projects across Europe.

Our experienced R&D team work closely with our clients to develop additional functionalities that suit their commercial trading needs to boost flexibility, productivity and agility when using the standard app.



The Trade Agreement accelerator helps by boosting standard Microsoft Dynamics 365 Finance and Supply Chain Management functionality:

- **Data management of Trade Agreements**, such as speedier set up of lines, automated closure of expired agreements, search to view price calculations impact on customers and vendors plus promotion management
- **Pricing engine improvements**, such as pricing set for product groups, working with Customer Hierarchy to inherit agreements, fixed time exceptions and free items management
- **Sales analysis agility**, including margin on sales quotes, pricing history and an easy to use Power BI dashboard



Speak to Prodware about getting your Microsoft Dynamics 365 Finance and Supply Chain Management apps fully aligned with your own trading needs.



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